

Jerry L. Nagel

WORK

Meadowlark Institute
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EDUCATION

ABD Tilburg University, Netherlands
M.A. Economics, University of North Dakota 1985
B.A. Economics, University of North Dakota 1974

WORK EXPERIENCE

Meadowlark Institute: Co-founder, July 2010. The Meadowlark Institute provides leadership training, convening, and planning services to organizations, communities, and businesses using the global Art of Hosting Meaningful Conversations core practices. The Institute uses these practices to expand our capacity to bring forth the knowledge, wisdom and leadership that is within each of us, our organizations, and communities. These methods include World Café, Open Space Technology, Appreciative Inquiry, Technology of Participation and Scenario Planning. With these new tools, we are better able to manage change and produce business or social impact.

Northern Great Plains: President, September 1997 to present. Provide leadership, strategic direction and management to Northern Great Plains, a multi-state/province applied research, demonstration and convening initiative. NGP focuses its work on futures study, creating economic opportunity, and supporting a healthy environment and vital communities. Jerry provides leadership, strategic direction and management to this a five-state collaborative rural development initiative. NGP conducted a two-year, \$2 million multi-state transportation planning initiative, several large agriculture research and planning initiatives, and several international study programs. Jerry co-led the Meadowlark Project, a 2-year initiative by NGP to address systemic issues in the region through the U-Process Leadership Lab methodology.

Northern Great Plains Rural Development Commission: Executive Director, May 1995 to September 1997. Directed this Federal Commission which was established in public law by the US Congress in August 1994. The charge of the Commission was to prepare a ten-year rural development plan for the Northern Great Plains region of Minnesota, Iowa, Nebraska, North Dakota, and South Dakota. The ten member Commission was comprised of five gubernatorial and five USDA Secretarial appointees. Designed the Commission strategic planning process, managed consultants and work groups assisting in the project, organized and conducted public

hearings, provided support to the Commissioners, and maintained active dialogue with state and federal officials. The Commission presented its recommendations and implementation plan in March 1997 to the US Secretary of Agriculture, Under Secretary of Commerce for the Economic Development Administration, US Senate and House Agriculture Committees, and the five Governors and state legislatures. The Commission was sunset in September 1997.

Red River Trade Council, Inc.: President, October 1990 to May 1995 and September 1996 to Present. Founded, raised funding for, and served as the first Executive Director of the Red River Trade Corridor, Inc. a first of its kind, private non-profit, cross-border association serving businesses and economic development organizations within the Red River basin region of Minnesota, North Dakota, South Dakota and Manitoba. The RRTC served as a neutral reference point for businesses and local development organizations to work collaboratively across state and international borders to advance their local economic development efforts, to access economic development information in the four jurisdictions, and act as a neutral body for hosting discussions on economic issues or concerns among the four jurisdictions. In 1998 the RRTC changed its name to the Red River Trade Council and named Nagel as its President.

Northwest Regional Development Commission: Executive Director, July 1987 to September 1990. Served as Executive Director of this regional planning and development agency based in northwest Minnesota that provides transportation, natural resource, economic development and tourism planning, and aging and arts program services to seven counties in northwest Minnesota. Supervised staff of nine, worked with an elected Board of Commissioners, served as liaison for NWRDC with local, state and federal governments, other development agencies and private businesses.

Crookston Enterprise Development Center: Director, June 1986 to July 1987. Served as the first Executive Director of this community supported, business incubator and enterprise development center. Assisted with or directly prepared business plans, state or federal financial assistance packages, and marketing programs for new businesses in Northwest Minnesota. Coordinated an effort to form a coalition of small business assistance providers in Northern Minnesota. Served as the only non-metro representative on the Governor's Task Force on Entrepreneurship. Served as Chairperson of the Northwest Regional Development Commission Energy Council and was a member of the Northwest Private Industry Council.

Crookston Jobs, Inc.: Business Development Specialist, January 1985 to May 1986. Crookston Jobs was the economic development organization for the community of Crookston. Assisted with or directly prepared business plans, state or federal financial assistance packages, and marketing programs for clients of Crookston Jobs. Prepared all press releases and advertising materials for Crookston Jobs. Wrote and administered grants, coordinated activities of Crookston Energy Council, represented Crookston Jobs at local, state or national meetings.

University of North Dakota, Department of Economics: Graduate Teaching Assistant, August 1982 to December 1984. Prepared and presented lectures on all aspects of economics to elements and principles economics classes. Completed Masters Degree in Economics.

North Dakota Rural Development Corporation: Executive Director, January 1982 to August 1982. Served as Executive Director of this statewide agency assisting agricultural workers. Responsible for overall program administration of agency with 25 employees and \$1.5 million annual budget. Coordinated all activities among agency departments to ensure cohesive movement toward meeting agency goals. Maintained and developed extensive contacts with public agency and private business officials throughout the nation. Represented agency in meetings with state and national public officials. Directed agency fund raising efforts.

North Dakota Migrant Council/ North Dakota Rural Development Corporation: Served in a variety of increasingly more responsible positions including Director of Planning, Director of Management, and Special Assistant for Regional Affairs. September 1977 to December 1981. Prepared or supervised preparation of all agency plans and programs. Developed and directed administrative operation of agency with \$1.5 million annual budget serving 6,000 agricultural laborers. Supervised and coordinated activities of Comptroller, Director of Development and Planning, and the MIS Manager. Supervised and coordinated all fundraising/grant writing efforts. Lead transition of agency providing social services to migrant farm workers to rural development agency serving the social, education and training, housing and business interests of agricultural laborers. Served as liaison between the Migrant Council and federal, state, and local governments, other organizations and private business.

Association for Human Development: Executive Director, August 1976 to August 1977. Directed activities of this consortium of North Dakota human service and tribal agencies hosting VISTA volunteers within their respective agencies. Primary fundraiser for AHD. Supervised placement of the VISTA volunteers and provided ongoing support to the volunteers. Conceived, obtained funding for, and sponsored first North Dakota conference on impact of technology on individuals.

Mid-Continent Consulting, Ltd.: Economic Analyst/Researcher, May 1975 to December 1975. Economic and business data analyst/researcher within five person consulting firm specializing in economic and political analysis and community economic development. Primarily worked on preparation of North Dakota Public Investment Program and Plan, a study of how North Dakota communities and counties could use public dollars to encourage economic development. Maintained continual contact with state and local officials.

North Dakota State Planning Division: Research Assistant, September 1974 to April 1975. Served on Governor's economic policy advisory team. Assisted in design, research and preparation of the initial report for the North Dakota Public Investment Program and Plan.

University of North Dakota, Bureau of Business and Economic Research: Research Assistant, 1974. Assisted in design and implementation of study of student spending habits and their impact on area business.

University of North Dakota, Bureau of Governmental Affairs: Research Assistant, 1973. Prepared analysis of county budgets for use as planning tool by county officials.

Better Neighborhoods, Inc.(Schenectady, NY): Housing Rehab Worker, March 1971 to April 1972. (Member, Volunteers for Reconciliation, United Methodist Church Voluntary Services.) Served as a volunteer worker for Better Neighborhoods, Inc., a privately funded non-profit low-income housing assistance organization. Received room and board only. Worked as apartment rehab person, maintenance person, and draftsman for BNI.

FELLOWSHIPS

Fannie Mae Foundation Fellow, 2002, to attend Harvard University John F. Kennedy School of Government Senior Executives in State and Local Government Program
Donella Meadows Leadership Fellow
Society of International Business Fellows

CERTIFICATIONS

Art of Hosting Steward
Flowgame certified host
Certified in Technology of Participation Strategic Planning

PUBLICATIONS

Nagel, Jerry and Eliot Glassheim (2005). "The New Marketplace in European Agriculture: Environmental and Social Values within the Food Chain"

Nagel, Jerry and Eliot Glassheim (2005). "Private Sector Protocols: Threats and Opportunities for American Farmers".

Nagel, Jerry et al (2003). Renewing the Countryside North Dakota. Northern Great Plains Inc. and the Great Plains Institute for Sustainable Development.

Nagel, Jerry, Eliot Glassheim, Joe Abe, Fred Helmstetter (2002). Towards New Horizons: Trends in Transportation and Trade – Moving the Northern Great Plains Region to a Stronger Economic Future.

Nagel, Jerry (1997). Northern Great Plains Rural Development Commission: Narrative Report to Congress.

Nagel, Jerry and Mary Schmid. (1978). Talking Wires: The History of North Dakota Telephone Cooperatives. South Dakota: North Plains Press.

Nagel, Jerry. (1983). *Aid to the Poor: Am I My Brothers Keeper?* (A study guide.) Grand Forks.

Several articles in various journals